



Synthetic Equity & Executive Incentive Plans

Qualified Plans & Corporate Benefits

Ownership & Capital Structure

Investment Planning

Tax Reduction Strategies & Value Continuation Planning

BOLD Value Team Helps Our Clients Address Many of The Most Pressing Questions Related to Growth, Succession, and Preservation.

How Do We Scale by attracting & retaining great talent?



- Synthetic Equity Plans
- Nonqualified Deferred Comp
- Qualified/401(k) Plans
- Corporate Benefits

How Do We Manage entity structure across stages of corp growth?



- Entity/Ownership Structure
- Capital Structure
- Buy-Sell Agreements
- Sales to Insiders/ESOP

How Do We Harvest wealth, preserve assets and retire in style?



- Estate & Charitable Planning
- Investment Planning
- Life Insurance Strategies
- Succession Planning

We Are Proud to Share Two of our High-Impact Assignments for 2015

Shareholder Value Enhancement

A rapid-growing \$100M consulting firm needed to strategically refresh their entity structure to win the long term war for talent.

- We recommended a new, tax-efficient entity structure that provided a pathway to dramatically increase shareholder value and facilitate owner entry & exit in style.
- We integrated personal planning for the 12 owners to harmonize personal & retirement goals with entity planning.
- We used a synthetic equity overlay plan for the next generation of talent to foster long-term performance and loyalty.

RESULT | High performance capital structure for strategic advantage

Staged Liquidity Planning

Six owners of a \$300M government contractor sought material liquidity without losing company control or excessive debt.

- We formulated a staged liquidity strategy leveraging three pillars: dividend recap strategy, minority ESOP, and 401(k) matching contribution into the ESOP.
- The matching contribution was viewed by the client as the most creative element in that it provided a ready source of liquidity for owner buyout without any near term debt.
- A comprehensive cash flow model with unique planning scenarios provided the owners with a 360 degree view on the new design, facilitating efficient decision-making.

RESULT | Ready owner liquidity without excessive capital risk

Harmonizing the Capital of Business and Life® **Bring Us Your Questions.**

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