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FOR IMMEDIATE RELEASE

LINCOLN FINANCIAL ADVISORS APPOINTS FOUR DIRECTORS IN THE WEST DIVISION

San Ramon, CA, February 1, 2017 – As part of the company's Planning4Growth strategy, Lincoln Financial Advisors Divisional Vice President, William "Bill" Fortner announced the appointments of four directors to move forward in the company's commitment to promote the planning practices of over 250 financial advisors in the West Division:

Travis Dougherty, Regional Director – Northern California, Pacific Northwest and Hawaii
Adam Mosbach, CFP®, ChFC®, Regional Director – Phoenix, Salt Lake City and Denver
Nathan Truax, Regional Director – Southern California
Mai-Han Shultz, FLMI, Relationship Management Director – West Division

The West Division includes the states of California, Oregon, Washington, Alaska, Arizona, Nevada, Idaho, New Mexico, Colorado, Utah, Wyoming, Montana, Western Texas and Hawaii.

"Lincoln Financial Advisors' Planning4Growth strategy provides a clear working framework in order to support the firm's over 2,100 financial advisors across the country. By providing our planners with access to specialists who help to develop and support each of their unique practice models, we feel confident that they will be able to achieve their highest potential and move with a clear purpose and direction into the future," said Bill Fortner, Vice President, West Division.

Lincoln's Regional Directors are responsible for both vertical and horizontal growth in the marketplace while driving talent acquisition and the onboarding of new advisors in the West. The Relationship Management Director serves as subject matter expert to provide advisors with the tools and support needed to grow and prosper.

www.LFASagemark-West.com

About Lincoln Financial Advisors
Lincoln Financial Advisors Corp. is a member of Lincoln Financial Group, the marketing name for Lincoln National Corporation and its affiliates. Through its affiliated companies, Lincoln Financial Group (headquartered in the Philadelphia region) offers: annuities; life, group life and disability income insurance; 401(k) and 403(b) plans; retirement savings plans; mutual funds; managed accounts; institutional investments; and comprehensive financial planning and advisory services. For more information, including a copy of our most recent SEC reports containing our balance sheets, please visit www.LincolnFinancial.com. CRN-1707377-020917

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