

ABOUT US

We are a multi-faceted strategic business consulting group, focusing primarily on meeting the complex and evolving needs of small to mid-size corporations during times of transition and change. Our clients are drawn from a full spectrum of public, private and non-profit organizations. Although we have a vertical market specialty in the plastic and composites industry, we also work with companies with evolving issues to-

- Retool management teams
- Explore ownership issues
- Assist with leadership planning
- Build infrastructure
- Strength marketing and technical development.

A typical client comes to our firm due to an immediate or anticipated change or trend that is currently occurring in their organization.

Some of the scenarios we regularly encounter and help clients address include:

- Abrupt or slow moving market downturns or growth opportunities
- Top management retirements
- Competitive product replacement or potential obsolescence
- The need for company product or market innovation requiring major strategic change
- Preparation for company sale to strategic or financial buyer
- Internal cultural or employee satisfaction issues

Within the universe of situations that cause our clients to seek our services and support we categorize our work into four core building blocks which result in a sustainable solutions plan.



Our group has combined experience in strategic planning and implementation, organizational change and restructuring, talent and succession planning, and new product / business development. Led by our Founder and President, Stephen J. Walling, we provide effective and immediate impact in addressing complex challenges that companies and management teams face today.

