

Nelson Brittain, MBA

Nelson has been a comprehensive fee-based financial planner since entering the industry in 2010. He believes very strongly in the value of planning for financial success. Nelson's mission is to make sure that his clients have a very clear, step-by-step roadmap to achieving their financial dreams for their families.

As a former Special Operations soldier in the U.S. Army, he understands that, though the plan often doesn't survive the first skirmish, the exercise of planning is essential for determining long term success in any endeavor. In order to win the battle, first you must understand your objective, what you are trying to achieve; then you must accurately assess your own capabilities, then measure them against the known risks and challenges, and formulate strategies to overcome those obstacles. Only then can you reach financial independence, have the retirement income you dreamed of, ensure that your legacy is secure, and pass on those values.

Nelson is very passionate about investor education, and believes that his clients value the relationship he has with them for two primary reasons: firstly, not only do they achieve more than they planned for, but they also own their outcomes because they have a thorough grasp of how their plan is designed and why each facet is critical to the entire system.

Nelson is actively involved in the Farragut/West Knox Chamber of Commerce. Nelson earned a Bachelor of Science degree in 1996, and a Master of Business Administration in 2002, from the University of Tennessee. He is an Investment Advisor Representative and holds Series 7 and 66 licenses.

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